

ST. LUKE'S WARREN HOSPITAL, INC.  
STATEMENT OF REVENUE AND EXPENSES OF GENERAL FUND  
For Period Ending September 30, 2021

	CURRENT		PRIOR YR.	YTD		PRIOR YTD
	BUDGET	ACTUAL	ACTUAL	BUDGET	ACTUAL	ACTUAL
<b>Patient Revenue:</b>						
(1) Inpatient Revenue	30,936,121	38,632,387	30,773,933	99,349,829	112,781,947	97,101,855
(2) Outpatient Revenue	63,101,076	68,854,678	58,792,009	191,222,053	206,231,576	171,543,794
(3) Observation Revenue	3,220,898	3,028,714	3,512,133	9,940,750	11,136,637	10,059,367
(4) Professional Revenue	184,742	307,065	179,452	553,625	772,498	527,484
(5) Total Patient Revenue	97,442,837	110,822,844	93,257,527	301,066,257	330,922,658	279,232,500
(6) Total Revenue Deductions	84,801,996	96,676,686	82,279,090	262,337,519	288,870,676	245,505,174
(7) Net Patient Service Revenue	12,640,841	14,146,158	10,978,437	38,728,738	42,051,982	33,727,326
(8) Other Operating Revenue	60,060	59,676	47,199	180,181	192,764	132,193
(9) Total Operating Revenue	12,700,901	14,205,834	11,025,636	38,908,919	42,244,746	33,859,519
<b>Operating Expenses:</b>						
(10) Salaries	3,291,248	3,519,025	3,050,540	9,741,928	10,053,740	9,112,011
(11) Employee Benefits	873,316	839,683	651,668	2,118,758	1,804,625	1,911,770
(12) Supplies	1,831,549	2,327,378	1,745,414	5,660,624	6,461,546	5,130,113
(13) Other	1,447,251	1,563,612	1,381,833	4,341,004	4,526,622	3,980,304
(14) System Services Allocation	2,094,508	2,045,703	1,974,864	6,159,648	6,105,572	5,886,407
(15) Interest Expense	142,216	142,216	142,216	426,648	426,648	426,648
(16) Depreciation & Amortization	603,903	600,884	653,477	1,814,519	1,812,738	2,004,945
(17) Total Expenses	10,283,991	11,038,501	9,600,012	30,263,129	31,191,491	28,452,198
<b>(18) Income From Operations</b>	<b>2,416,910</b>	<b>3,167,333</b>	<b>1,425,624</b>	<b>8,645,790</b>	<b>11,053,255</b>	<b>5,407,321</b>
	<b>19.0%</b>	<b>22.3%</b>	<b>12.9%</b>	<b>22.2%</b>	<b>26.2%</b>	<b>16.0%</b>
<b>Operating Margin</b>						
<b>Nonoperating Gains/(Losses):</b>						
(19) Support For Physician Practices						
(20) Board Designated Funds Investment Income						
(21) Funds Held by Trustee Investment Income	-	5	100	-	10	37
(22) Unrestricted Gifts & Bequests	7,500	2,866	3,187	22,500	9,530	11,355
(23) Unrestricted Income from Restricted Net Assets						
(24) Unrestricted Investment Income, Other						
(25) Gain/Loss on Disposal of Assets	-	-	716	-	-	716
(26) Pre-Acquisition/Merger Costs						
(27) Donations to Other Organizatons	-	-	-	-	(54,202)	-
(28) Restructuring Costs	-	(2,505)	(3,022)	-	(7,363)	(4,920)
(29) Goodwill Impairment	-	(328,919)	-	-	(328,919)	-
(30) Change in Fair Market Value of Total Return Swaps						
(31) Gain (Loss) on Refinancing						
(32) Nonoperating Gains/(Losses)	7,500	(328,553)	981	22,500	(380,944)	7,188
<b>(33) Revenue and Gains in Excess of Expenses</b>	<b>2,424,410</b>	<b>2,838,780</b>	<b>1,426,605</b>	<b>8,668,290</b>	<b>10,672,311</b>	<b>5,414,509</b>
	<b>19.1%</b>	<b>20.5%</b>	<b>12.9%</b>	<b>22.3%</b>	<b>25.5%</b>	<b>16.0%</b>
<b>Total Margin</b>						
(34) Net Assets Released from Restricted Funds and Current Donations for Purchase of PPE						
(35) Net Assets Released to Specific Purpose Fund						
(36) Net Unrealized Gain (Loss) on Investment	-	17,770	-	-	35,539	-
(37) Change in Fair Market Value of Derivatives						
(38) Warren Physician Practice Support	-	(1,634,041)	(1,160,920)	-	(4,454,930)	(4,437,578)
(39) Other Changes in Net Assets Without Donor Restrictions						
(40) Change in Pension Accumulated Benefit Obligation						
(41) Beginning Net Assets Without Donor Restrictions						
(42) Increase in Net Assets Without Donor Restrictions	2,424,410	1,222,509	265,685	8,668,290	6,252,920	976,931
(43) Net Asset Transfer To/From Affiliates						
(44) Gain on Sale of Jt. Venture						
(45) Increase in Net Assets Without Donor Restrictions	2,424,410	1,222,509	265,685	8,668,290	6,252,920	976,931



**ST. LUKE'S - WARREN CAMPUS  
STATISTICAL INFORMATION  
For Periods Ending September 30, 2021**

	Month			Year to Date			% (+/-) FY 2022
	FY 2022 Budget	FY 2022 Actual	FY 2021 Actual	FY 2022 Budget	FY 2022 Actual	FY 2021 Actual	
<b>OR Procedures</b>							
In-Patient	90	102	70	273	281	278	1.10%
Out-Patient	240	341	268	855	1,035	957	8.20%
Total Procedures	330	443	338	1,128	1,316	1,235	6.60%
<b>Emergency Rooms Visits</b>							
In-Patient	291	284	291	918	925	878	5.40%
Out-Patient	1,558	1,921	1,523	4,748	5,637	4,643	21.40%
Observations	77	72	77	235	263	235	11.90%
Total Emergency Room Visits	1,926	2,277	1,891	5,901	6,825	5,756	18.60%
Emergency Visits - Ratio IP/Total	15.10%	12.50%	15.40%	15.60%	13.60%	15.30%	-11.10%
<b>Urgent Care</b>							
Belvidere	120	209	-	224	321	-	0.00%
Clinton	175	222	173	520	742	619	19.90%
Phillipsburg	800	1,058	714	2,400	3,077	2,255	36.50%
Total Urgent Care	1,095	1,489	887	3,144	4,140	2,874	44.10%
Total Out-Patient Registrations	9,083	10,332	8,910	27,314	30,569	25,780	18.60%
Less ED OP Visits	1,558	1,921	1,523	4,748	5,637	4,643	21.40%
Out-Patient Registrations (less excluded visits)	7,525	8,411	7,387	22,565	24,932	21,137	18.00%
Cardiac Cath Cases	26	22	31	76	72	77	-6.50%
GI Cases - RSC	204	269	208	610	650	609	6.70%
Adult & Pediatric Length of Stay	4.22	4.56	3.81	4.21	4.34	4.01	8.40%
Medicare Length of Stay	4.45	4.64	3.94	4.45	4.46	4.16	7.10%
Case Mix Index - Medicare	1.5986	1.5327	1.4682	1.5986	1.4764	1.4965	-1.30%
Case Mix Index - Total	1.5875	1.5751	1.4642	1.5875	1.5058	1.5262	-1.30%
FTE's - Entity	507.00	507.50	490.10	506.80	504.20	490.10	2.90%
FTE's (Shared Services)	128.80	130.80	126.10	129.00	130.30	121.50	7.30%
Total FTE's (Entity & Shared Services)	635.80	638.30	616.10	635.80	634.50	611.60	3.70%
<b>Financial Metrics</b>							
Adjusted Admissions	932	1,021	945	2,869	3,219	2,801	14.90%
Revenue per Adj. Admission	13,625	13,910	11,661	13,562	13,124	12,089	8.60%
Cost per Adj. Admission	11,032	10,809	10,154	10,548	9,690	10,158	-4.60%
Productivity Metric	100.00%	117.90%	107.20%	100.00%	114.90%	106.20%	8.20%
Nursing Unit FTEs per Average Billed PD & Obs.	0.00	1.79	2.41	0.00	1.86	2.31	-19.50%
Labor Costs per Adj. Admission	4,468	4,268	3,916	4,134	3,684	3,936	-6.40%
Labor Costs as % of Operating Revenue	32.80%	30.70%	33.60%	30.50%	28.10%	32.60%	-13.80%
Total Supply Cost per Adj. Admission	1,965	2,279	1,846	1,973	2,007	1,832	9.60%
Operating Margin	19.00%	22.30%	12.90%	22.20%	26.20%	16.00%	63.80%
Total Margin	19.10%	20.50%	12.90%	22.30%	25.50%	16.00%	59.50%
Cash Flow Margin	24.90%	27.50%	20.10%	28.00%	31.50%	23.20%	35.90%

198 Licensed Beds (updated 12/14); 92 Staffed Beds (updated 9/17).

GI Scopings are included in the OR Procedures numbers. OP Registrations represent the total number of patients registered excluding \$0 charges.

Series patients are registered and counted only once per month regardless of the number of visits. In prior years OP Registrations included \$0 charges.

Urgent Care Visits are from SL CARE NOW practices under SLWPG, entity 40. They are not included in Total Out-Patient Registrations number.

Financial Metrics are calculated using Billed Patient Days, when applicable. Operational Census information should NOT be compared with financial data.

FTEs reported include only hours of those employed by the Network.